

# UCIDA

---

Ulster County Industrial Development Agency  
P. O. Box 4265, Kingston, NY 12402-4265  
(845) 340-3556

## UCIDA TRAINING

July 25, 2018

12:00 PM – 5:00 PM

Karen Binder Library, 6<sup>th</sup> Floor, Ulster County Office Building - 244 Fair Street, Kingston, NY

### AGENDA

1. **BOARD TRAINING KICK-OFF** (*Randall Leverette*)

- Welcome
- Meeting Agenda

2. **ECONOMIC DEVELOPMENT** (*Suzanne Holt*)

- Economic Development in Ulster County

3. **IDA LEGAL ISSUES** (*Joe Scott, Esq.*)

- NYS IDA Statute and Background
- UCIDA Background
- Permitted Projects/Retail
- UCCRC Background/Projects
- Structures/Benefits of a Bond Deal and a Straight Lease Deal
- Recapture/Enhancement
- Committees: Structure and Responsibilities

4. **UCIDA Overview** (*Evelyn Heinbach*)

- Overview of projects over the past five years

**\*\* BREAK \*\***

5. **CURRENT PROCESS** (*Suzanne Holt*)

- UTEP
- MATRIX Process
- Overview of Office Procedures

6. **485-b REAL PROPERTY TAX LAW** (*Evelyn Heinbach*)

- 485-b Comparison Overview

7. **BEST PRACTICES** (*Joe Scott, Esq.*)

- Best Practices in New York State
- Compliance and Clawbacks

8. **DISCUSSION** (*Randall Leverette*)

- Current Strategy
- Next Steps and Goals